

## NINE REVEALING CHARTS

We've zeroed in the star performers among the 200 largest companies in networking. Below you'll find charts on growth, profits, market capitalization and productivity.

- **BOOMING EMPLOYMENT**
- **THE FASTEST GROWING COMPANIES**
- **THE FASTEST GROWING LARGE COMPANIES**
- **THE FASTEST GROWING COMPANIES OVER FIVE YEARS**
- **POWERFUL STOCK**
- **SQUEEZING PROFIT FROM REVENUE**
- **GROWING PROFITS FASTEST**
- **GROWING PROFITS FASTEST OVER FIVE YEARS**
- **THE MOST PRODUCTIVE COMPANIES**

### BOOMING EMPLOYMENT

COMPANIES ADDING EMPLOYEES FASTEST.

Rank 2001	Company name	FY01 employees	FY00 employees	2000-2001 employee growth
121	webMethods	1,018	276	269%
125	Finisar	760	252	202%
138	Open Text	1,150	408	182%
116	Research In Motion	1,400	510	175%
95	Polycom	1,269	537	136%
83	Peregrine Systems	2,956	1,433	106%
132	NetIQ	1,091	535	104%
112	Emulex	319	160	99%
85	Brocade	1,066	606	76%
162	Red Hat	735	435	69%
107	Manugistics	1,451	866	68%
97	Handspring	425	258	65%
69	Network Appliance	2,403	1,469	64%
164	CacheFlow	496	306	62%
168	Agile Software	460	289	59%

## THE FASTEST GROWING COMPANIES

THESE COMPANIES GREW FASTEST OVERALL, 2000-2001.

Rank 2001	Company name	Revenue (in millions)		2000-2001 rev growth
		FY00	FY01	
122	Divine	\$199	\$44	353%
97	Handspring	\$370	\$101	264%
183	Avici Systems	\$53	\$15	254%
132	NetIQ	\$166	\$47	248%
121	WebMethods	\$201	\$60	235%
130	Sonus Networks	\$173	\$51	235%
164	CacheFlow	\$97	\$29	233%
171	WebEx	\$81	\$25	217%
178	WatchGuard	\$64	\$21	194%
125	Finisar	\$188	\$67	181%
126	Corvis	\$188	\$68	174%
168	Agile Software	\$87	\$32	170%
116	Research In Motion	\$221	\$85	160%
151	StorageNetworks	\$123	\$48	156%
199	DSL.net	\$42	\$17	136%
169	Netegrity	\$86	\$37	130%
83	Peregrine Systems	\$564	\$253	123%
71	VeriSign	\$983	\$474	107%
163	NaviSite	\$102	\$49	106%
150	EasyLink Services	\$123	\$61	102%

## THE FASTEST GROWING LARGE COMPANIES

AMONG THOSE WITH REVENUE OVER \$500 MILLION, THESE COMPANIES GREW FASTEST, 2000-2001.

Rank 2001	Company name	Revenue (in millions)		2000-2001 revenue increase
		FY00	FY01	
83	Peregrine Systems	\$253	\$564	123%
71	VeriSign	\$474	\$983	107%
52	Ciena	\$858	\$1,603	87%
78	BEA Systems	\$464	\$819	77%
69	Network Appliance	\$579	\$1,006	74%
85	Brocade	\$329	\$513	56%
53	Palm	\$1,058	\$1,559	47%
40	Scientific-Atlanta	\$1,715	\$2,512	46%
66	Williams Communications	\$839	\$1,185	41%
63	Comverse Technology	\$872	\$1,225	40%
36	Maxtor	\$2,704	\$3,797	40%
80	Infonet Services	\$481	\$661	37%
25	Nextel Communications	\$5,714	\$7,689	35%
74	Juniper Networks	\$673	\$887	32%
21	AT&T Wireless	\$10,448	\$13,610	30%
51	McLeodUSA	\$1,396	\$1,810	30%

## THE FASTEST GROWING COMPANIES OVER FIVE YEARS

THESE COMPANIES GREW FASTEST, 1997-2001.

Rank 2001	Company name	Revenue (in millions)		1997-2001 CAGR
		FY97	FY01	
87	Extreme Networks	\$0.3	\$491.2	339%
120	Interwoven	\$0.2	\$202.7	313%
150	EasyLink Services	\$0.2	\$123.9	262%
158	F5 Networks	\$0.2	\$107.4	252%
91	Ariba	\$0.8	\$408.8	248%
132	NetIQ	\$0.4	\$166.9	236%
176	SilverStream Software	\$0.2	\$67.9	221%
92	Commerce One	\$1.7	\$408.6	199%
154	Internap	\$1.0	\$117.4	159%
71	VeriSign	\$9.4	\$983.6	153%
103	Foundry Networks	\$3.4	\$311.2	147%
113	Savvis	\$2.8	\$243.0	144%
171	WebEx	\$1.3	\$81.2	129%
168	Agile Software	\$1.4	\$87.1	128%
85	Brocade	\$8.5	\$513.0	127%

## POWERFUL STOCK

THESE COMPANIES HAD THE HEFTIEST MARKET CAPITALIZATION WHEN THE SURVEY DATA WAS CAPTURED ON MARCH 22.

Rank 2001	Company name	Market cap (in millions)
13	Microsoft	\$327,350
11	Intel	\$205,040
1	IBM	\$181,310
4	SBC Communications	\$127,110
2	Verizon	\$123,810
15	Cisco	\$121,320
6	AOL Time Warner	\$108,450
22	Oracle	\$70,640
14	BellSouth	\$69,870
9	Dell	\$69,240
3	AT&T	\$55,550
5	Hewlett-Packard	\$35,260
39	Qualcomm	\$31,050
16	EDS	\$30,300
10	Motorola	\$29,890

## SQUEEZING PROFIT FROM REVENUE

THESE COMPANIES TURNED THE BIGGEST PERCENTAGES OF THEIR INCOMES INTO PROFIT, 2000-2001.

Rank 2001	Company name	(in millions)		
		2001 profit/revenue	FY01 Revenue	FY01 Net profit
88	Ascential Software	130%	\$481	\$625
121	webMethods	65%	\$202	\$132
84	Check Point Software	61%	\$528	\$322
13	Microsoft	29%	\$25,296	\$7,346
71	VeriSign	24%	\$984	\$233
22	Oracle	24%	\$10,860	\$2,561
141	Verity	23%	\$145	\$34
63	Comverse Technology	20%	\$1,225	\$249
81	Citrix Systems	18%	\$592	\$105
62	Adobe Systems	17%	\$1,230	\$206
133	SMSC	16%	\$163	\$27
4	SBC Communications	16%	\$45,908	\$7,242
98	Mercury Interactive	15%	\$361	\$54
3	AT&T	15%	\$52,550	\$7,715
26	Alltel	14%	\$7,599	\$1,067

## GROWING PROFITS FASTEST

THESE COMPANIES INCREASED YEAR-OVER-YEAR PROFITS BY THE BIGGEST PERCENTAGE, 2000-2001.

(in millions)

Rank 2001	Company name	2000-2001%	FY01 Net profit	FY00 Net profit
133	SMSC	477%	\$27	\$4
121	webMethods	318%	\$132	\$31
59	Quantum	294%	\$161	\$40
40	Scientific-Atlanta	114%	\$334	\$155
71	VeriSign	80%	\$233	\$129
169	Netegrity	78%	\$5	\$2
3	AT&T	65%	\$7,715	\$4,669
63	Comverse Technology	46%	\$249	\$170
84	Check Point Software	46%	\$322	\$221
73	Sybase	34%	\$97	\$72
44	PeopleSoft	32%	\$192	\$145
9	Dell	31%	\$2,177	\$1,666
16	EDS	22%	\$1,400	\$1,143
48	Harris	19%	\$21	\$18
49	SunGard Data Systems	16%	\$246	\$212

## GROWING PROFITS FASTEST OVER FIVE YEARS

THESE COMPANIES HAD THE BIGGEST INCREASES IN COMPOUND ANNUAL GROWTH RATES, 1997-2001.

(in millions)

Rank 2001	Company name	FY01 Net profit	FY97 Net profit	1997-2001 CAGR
31	NCR	\$142	\$7	83%
98	Mercury Interactive	\$54	\$6	52%
84	Check Point Software	\$322	\$40	52%
63	Comverse Technology	\$249	\$43	42%
40	Scientific-Atlanta	\$334	\$64	39%
9	Dell	\$2,177	\$518	33%
7	WorldCom	\$1,501	\$383	31%
22	Oracle	\$2,561	\$821	26%
49	SunGard Data Systems	\$246	\$92	22%
81	Citrix Systems	\$105	\$41	21%
76	Symantec	\$64	\$26	20%
13	Microsoft	\$7,346	\$3,454	16%
34	Lexmark International	\$298	\$149	15%
16	EDS	\$1,400	\$730	14%
3	AT&T	\$7,715	\$4,638	11%

## THE MOST **PRODUCTIVE** COMPANIES

THESE COMPANIES GENERATED THE MOST REVENUE PER EMPLOYEE.

<b>Rank 2001</b>	<b>Company name</b>	<b>2001 revenue per employee</b>
53	Palm	\$1,189,397
97	Handspring	\$872,706
9	Dell	\$797,200
112	Emulex	\$768,966
74	Juniper Networks	\$722,901
80	Infonet Services	\$701,957
37	Anixter International	\$641,633
15	Cisco	\$593,752
149	Datalink	\$577,315
7	WorldCom	\$569,239
32	Apple	\$557,948
13	Microsoft	\$531,429
5	Hewlett-Packard	\$513,932
87	Extreme Networks	\$506,392
85	Brocade	\$481,238